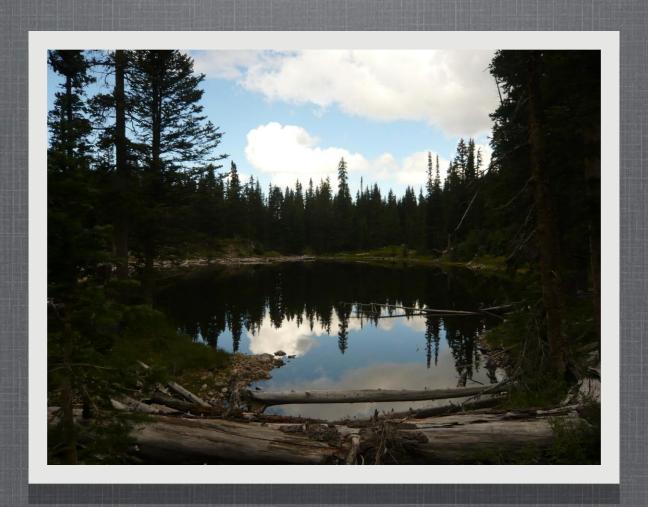
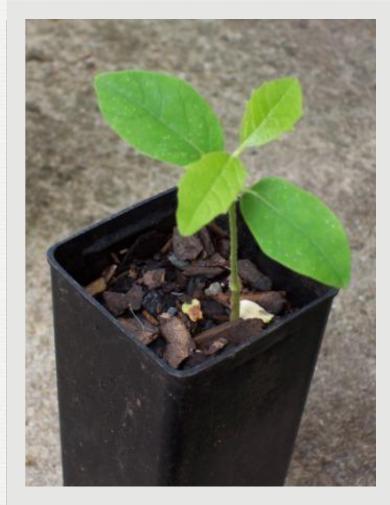
#### **Sustainable Development and Enterprise Value**

Clay Williams
Manager, Governance Science Research
IBM Thomas J. Watson Research Center

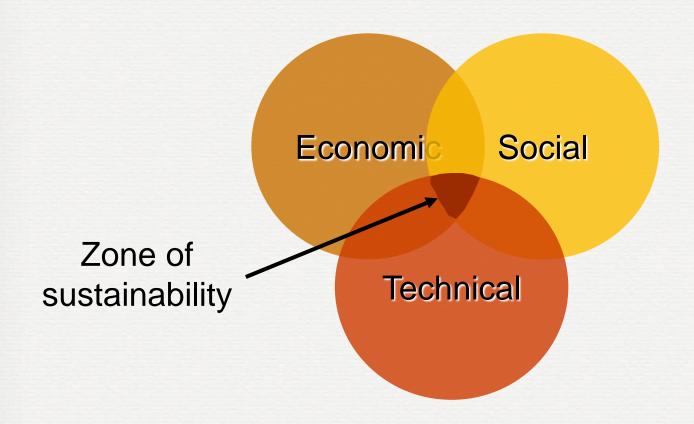


## Sustainable Development

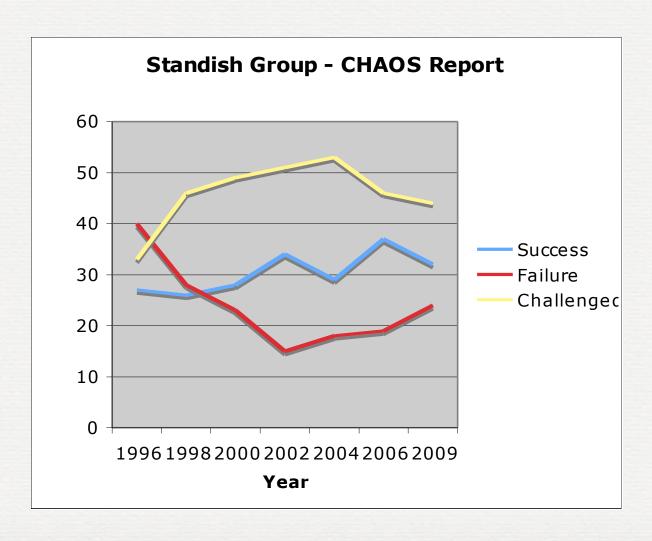
Development that meets the needs of the present without compromising the ability to meet future needs.



## Factors in Sustainable Development



## **CHAOS:** Reports We Love to Hate



## Mixed Messages

Nicholas Carr - "IT Doesn't Matter"

Hall and Johnson - "When Should a Process Be Art, Not Science?"

Nicholas Carr - "The End of Corporate Computing"

Gartner - "Third Wave of IT Innovation Can Drive Growth"

## Software Strangeness

- Requirements and Interaction
- Problem to Solution Mapping
- Coding, Compiling, Executing
- Malleability
- All of this... in teams!

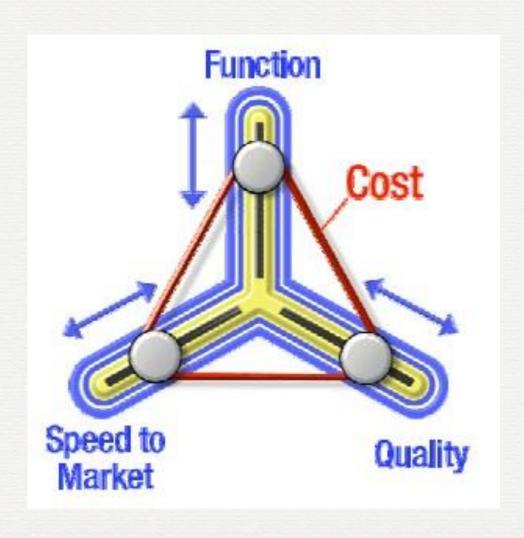


Please stop comparing software to buildings, bridges, and utilities!

## Sources of Unsustainability

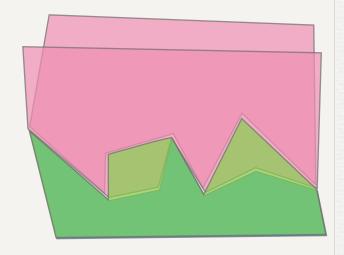
- Executives
  - Managing costs, not value
- Project Manager
  - Poor management of skills and schedule
- Architect
  - Poor management of features and flexibility
- Developer
  - Poor delivery of capability and quality

## **Today's Constraints**



### **Tomorrow's Constraints**

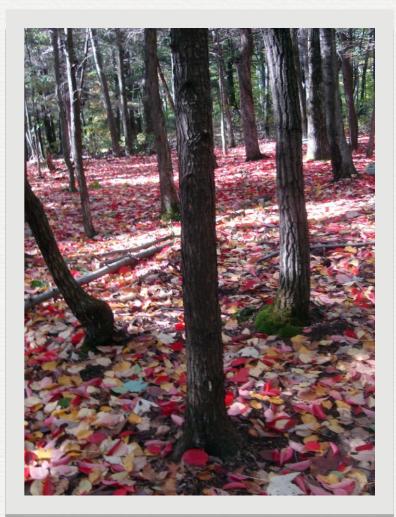
- Constrained by today's elements (function, schedule, quality, cost) AND
- Adaptive Capacity (Largely Architectural)
  - Extensibility
  - Replacement
  - Retirement



# Sustainable Software Development

#### Value Today:

- Building the right features using the right skills
- On a reasonable schedule
- At a reasonable cost
- With sufficient quality that problems don't break the bank
- With sufficient adaptive capacity to respond to future needs
- Using a reasonable pace of work
- Value Tomorrow:
  - Adapting to changing demands, while managing schedule, cost, quality, flexibility, and sanity



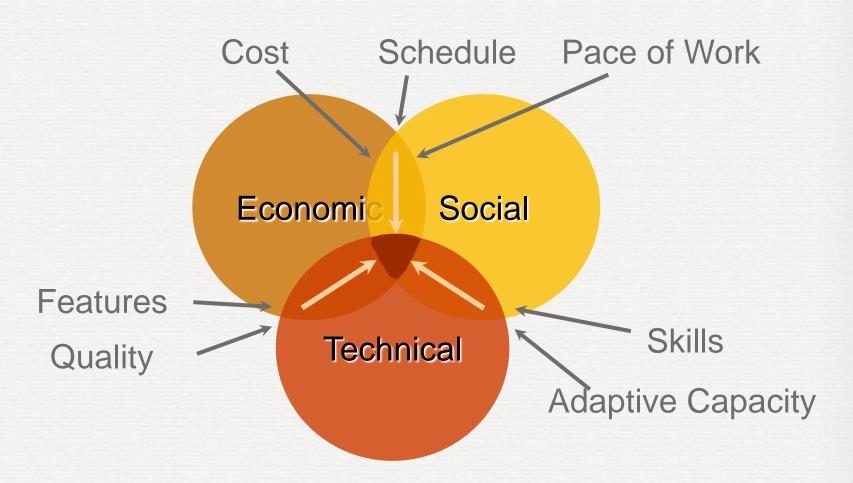
# Sustainable Software Development

#### Value Today:

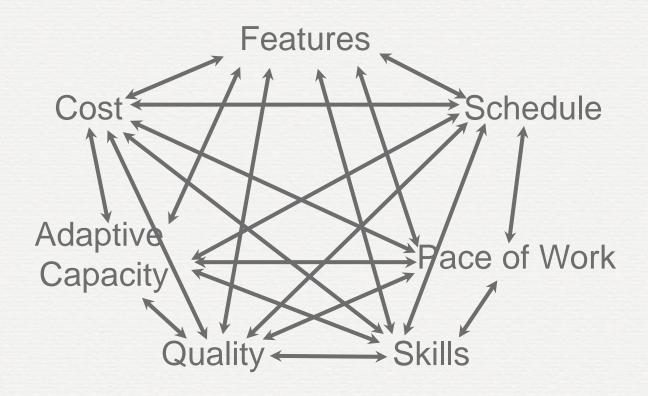
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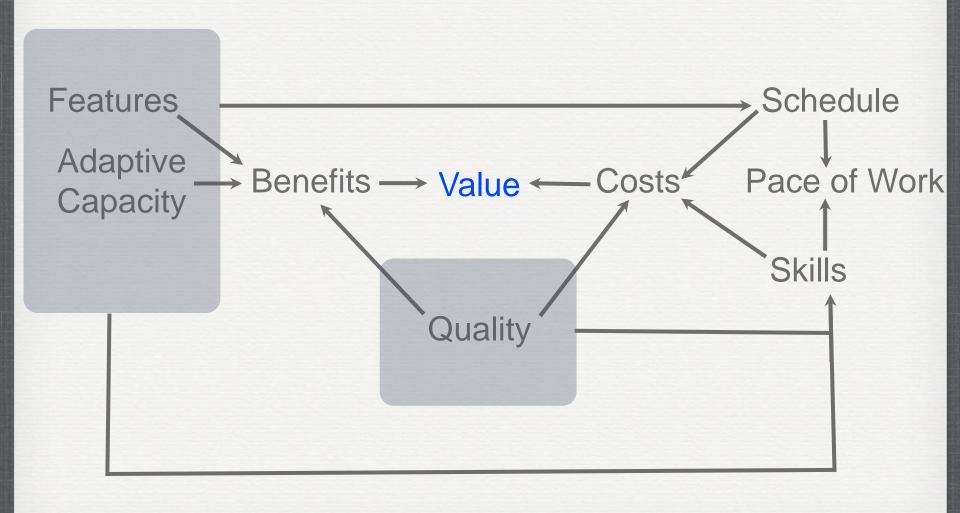
## Factors in Sustainable Development



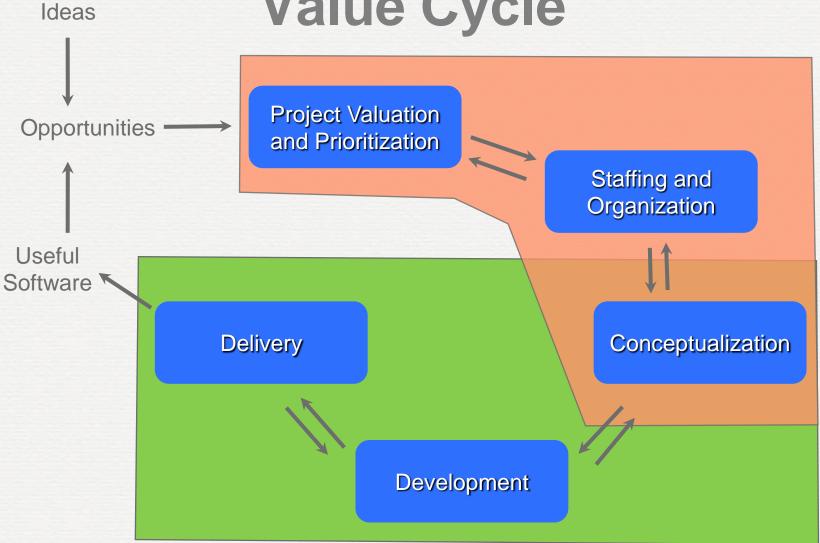
### **The Gordian Knot**



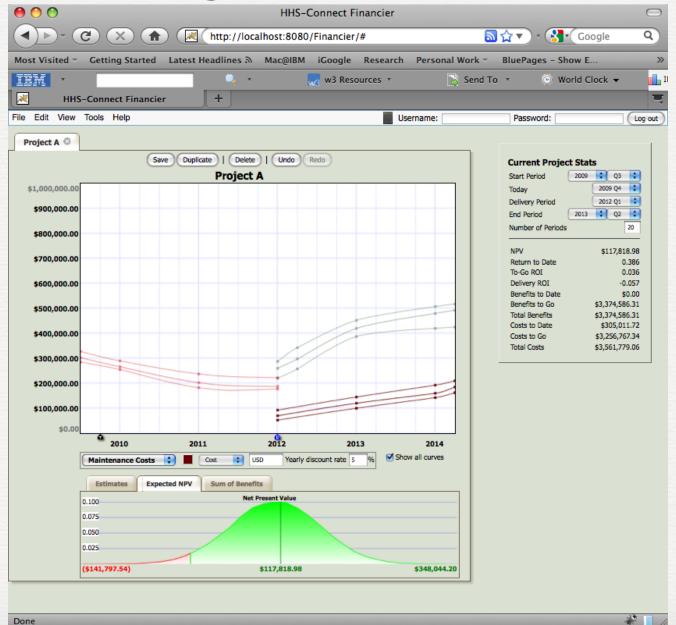
## Value-based thinking breaks the knot



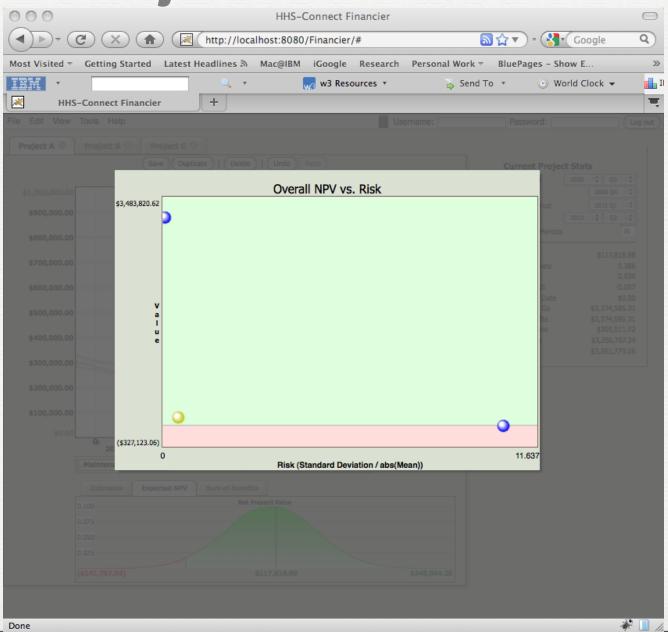
# The Simplified Software Value Cycle



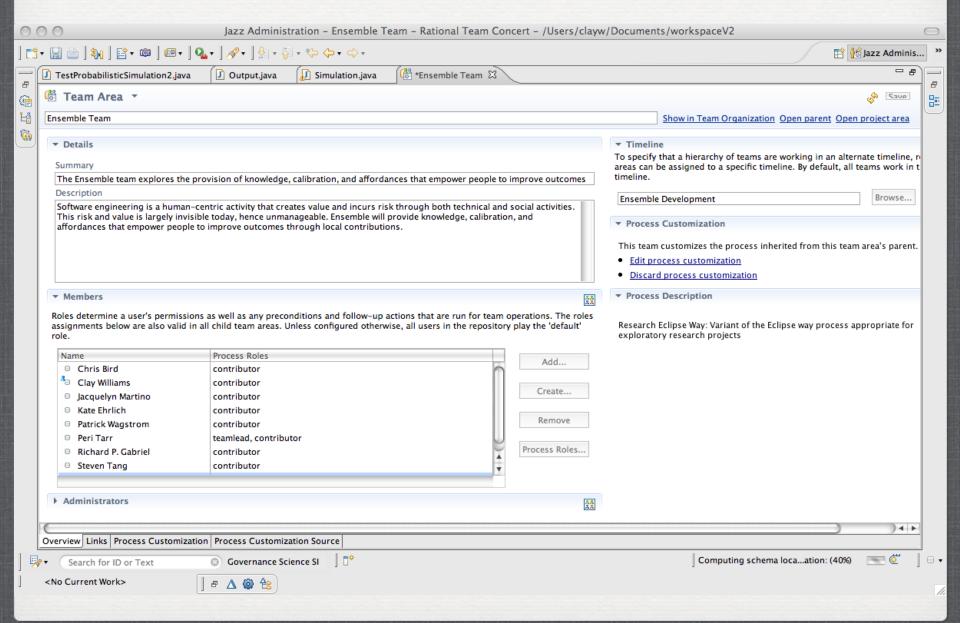
### **Project Valuation**



## **Project Prioritization**



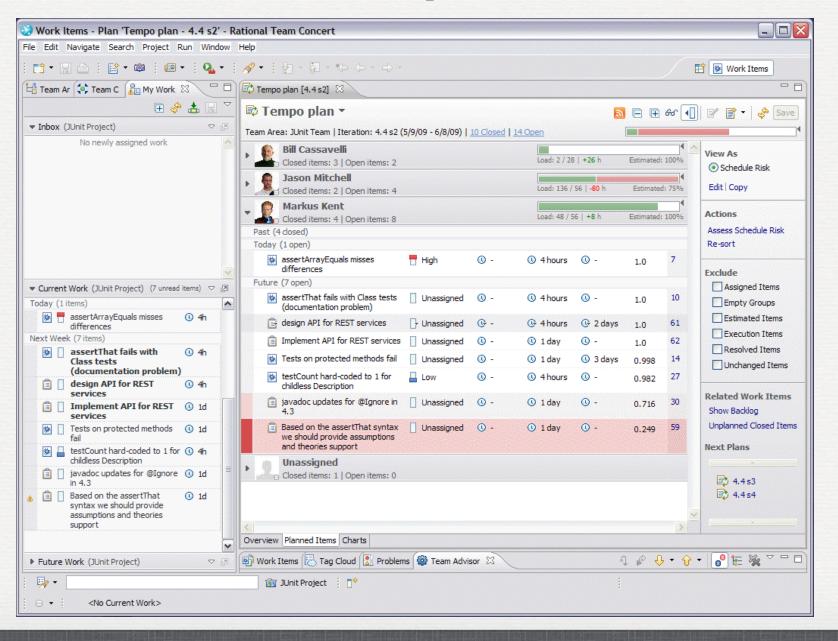
## Staffing / Organization



## Conceptualization



### Development



## **Delivery**





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### Conclusion

- Many changes underway
  - Development methods
  - Technology platforms
  - Delivery Vehicles
- Managing requires a focus on value
- Understanding interplay between economic, social, and technical factors in creating value is crucial

## Some Suggestions

- Move away from "favored topics"
  - Executives costs
  - Managers schedules and staffing
  - Techies features and technology
- Learn to talk in terms of value
  - Benefits
  - Costs
  - Risks

- Look holistically at your project and organization in terms of the seven "rights"
  - Features
  - Skills
  - Cost
  - Schedule
  - Quality
  - Adaptability
  - Pace

## Questions?

## Thank you!