

Soup 2 Nuts

Harnessing Soup2Nuts, Lean Thinking and Value
to break through local optimisation hell

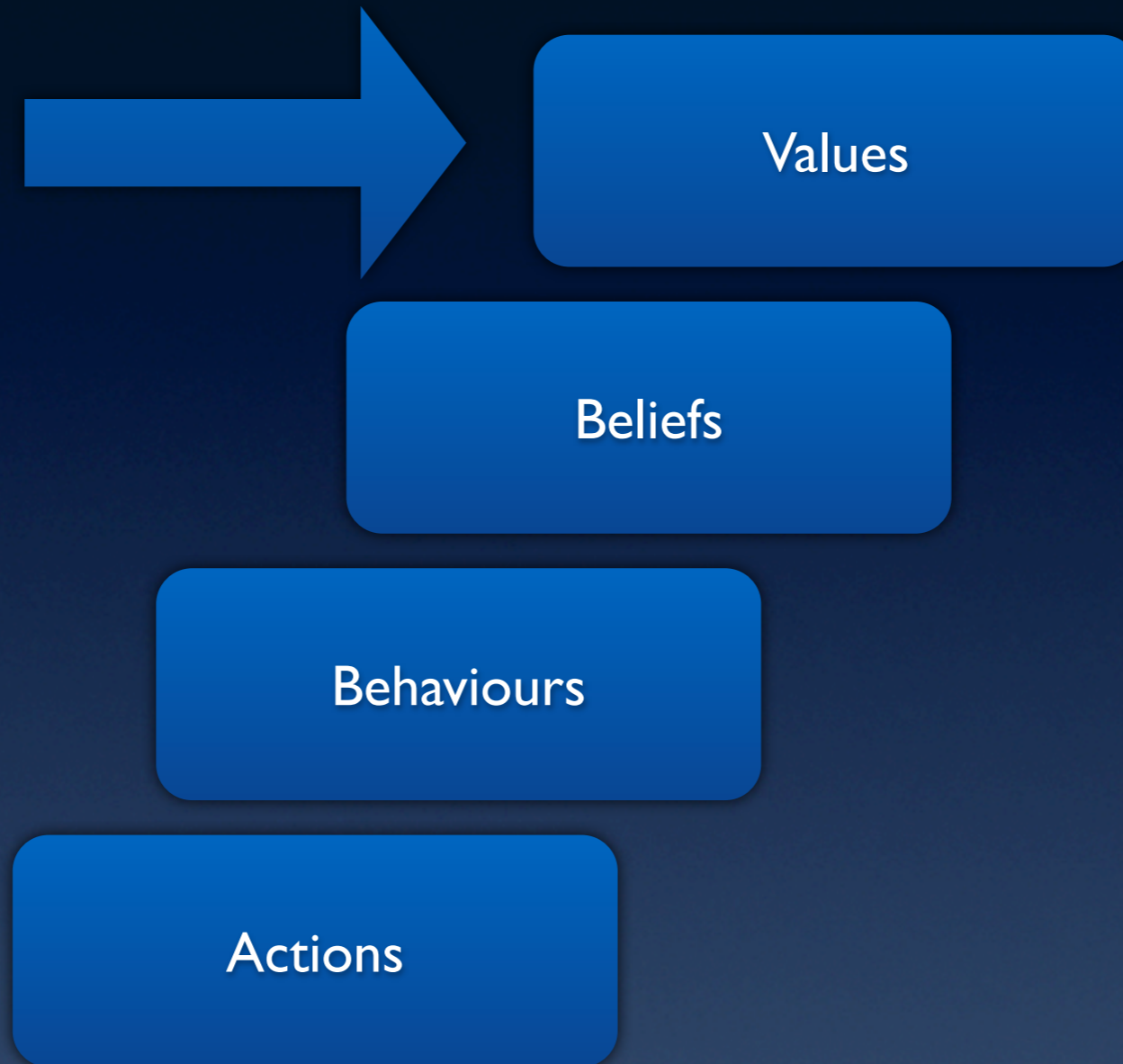
Russ Miles, CEO, OpenCredo

Who is this guy?!

Who are these people?

Who are you!?





A story...

It all started, with a startup



Up-front, Big Bang “Traditional”



Startup vs. Enterprise Change?

It all started,
with a desire to
“be agile”



MVP vs. Improvement?

What went wrong?

Value is crucial

Value Statement

Value Assertions

The bad news...

The good news.

The Message

Friends don't let friends
get caught up in
craftsmanship

It's time to adjust our principles

Individuals and interactions over processes and tools
Working software over comprehensive documentation
Customer collaboration over contract negotiation
Responding to change over following a plan

Confusing MEANS with ENDS!

Bringing in Value

Individuals and interactions over processes and tools

Value Delivered over Working software over comprehensive documentation

Customer collaboration over contract negotiation

Responding to change over following a plan

Learning through Experimentation over dogma

Extending with Value

Individuals and interactions over processes and tools

Value Delivered over Working software over comprehensive documentation

Customer collaboration over contract negotiation

Responding to change over following a plan

Learning through Experimentation over dogma

Technology as a Value Engine, not a Cost Centre

Appreciate and Capture Diverse Stakeholder Values

Do the Simplest Thing that Delivers Value

Start to be
Value-Driven in
everything you do.



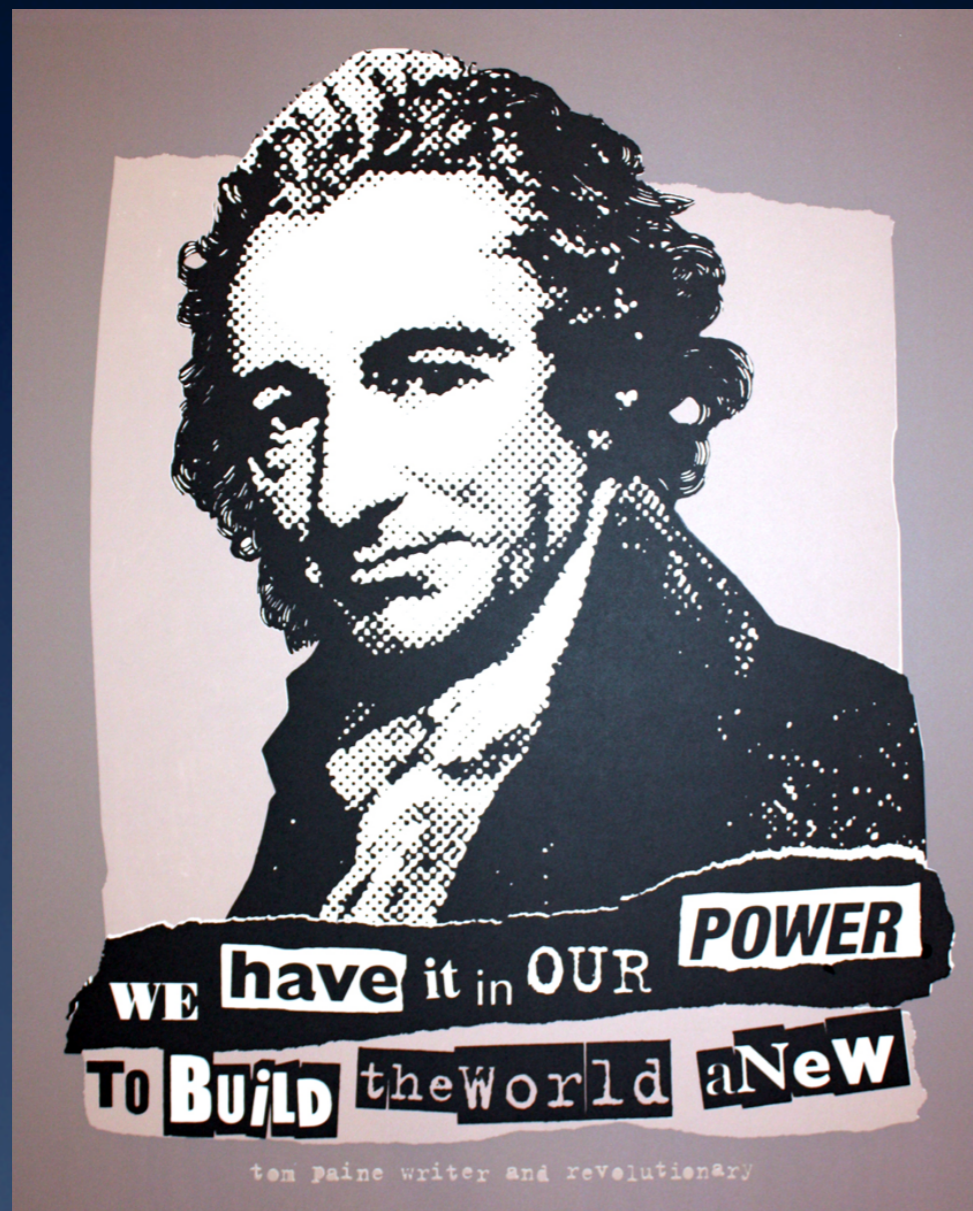


Original Apple II





Thanks and Enjoy QCon



“Attempting to debate with a person who has abandoned reason is like giving medicine to the dead.”

— Thomas Paine